

EDUCATION AND ACADEMIC ACHIEVEMENTS	
<b>MBA</b>	<p><b>Indian Institute of Management Bangalore</b> (2010-12)</p> <ul style="list-style-type: none"> <li>• Electives –Valuation , Investments , Advanced Corporate Finance , Risk Management , Financial Markets</li> <li>• Cleared NSE’s NCFM module for dealer (Trading module for stock market) in FY 2012-2013 in Mumbai</li> <li>• Secured a <b>CGPA 16.48</b> out of <b>20</b> at <b>IESEG School of Management, Paris</b> as an <b>exchange</b> student (<i>Sep 11 - Dec 11</i>)            - <b>A grades</b> in Banking &amp; Finance ,Doing Business in China &amp; secured <b>20/20</b> in Doing Business in Latin America</li> </ul>
<b>CA</b> (Stage 1)	<p><b>Institute of Chartered Accountant of India</b> (2009-2010) <span style="float: right;"><i>Cleared with Distinction</i></span></p> <ul style="list-style-type: none"> <li>• Passed <b>stage-1 of CA</b> with courses as Business law , Accounting , General Economics and Business Math</li> </ul>
<b>B.COM</b> (Hons)	<p><b>Shri Ram College of Commerce(SRCC),Delhi University</b>(2006-2009) <span style="float: right;"><i>Passed with Distinction</i></span></p> <ul style="list-style-type: none"> <li>• One of 2 from 330 students to be awarded <b>M.C. Shukla scholarship</b> for <b>excellent marks</b> in Economics in 2008-09</li> <li>• <b>Only 1</b> out of over <b>330 students</b> to be awarded <b>Pandit K.L.D. Punj scholarship</b> in SRCC during 2007-2008</li> <li>• Secured <b>54 marks out of 55</b> in Income Tax Law and Practice in <b>Delhi University</b> annual examination in 2008</li> </ul>
<b>School</b>	<p>Class XII – <b>The Heritage School, New Delhi</b> (CBSE, 2006) <span style="float: right;"><i>School Topper</i></span></p> <ul style="list-style-type: none"> <li>• Received <b>Chairman’s Gold Medal</b> for toping the entire school and securing highest marks in two subjects</li> <li>• Secured <b>99 Marks out of 100</b> in <b>Mathematics</b> and was the only student in the school to achieve that feat</li> <li>• <b>Only 1 out of 100</b> students to have <b>college education sponsored</b> by the school for <b>academic excellence</b></li> </ul>
WORK EXPERIENCE	
<b>Equity Research</b>	<p><i>Apr 11- May 11</i> <span style="float: right;"><i>Summer Intern</i></span></p> <p style="text-align: center;"><b>Elara Capital, Mumbai</b></p> <ul style="list-style-type: none"> <li>• <b>Education Sector in India</b>–Analyze the <b>Indian Education Sector</b> using stakeholders approach and analyzed the commercial <b>potential</b> of <b>Education Sector</b> for companies &amp; <b>monitored market trends</b> in education sector</li> <li>• <b>Financial Modeling &amp; Valuation</b>-Analyzed financial statement of companies of last 5 years and did financial modeling to forecast financials for the company using past trends and information gathered from other sources</li> <li>• <b>Navneet Publications Ltd.</b> Assisted in preparing <b>the initiating coverage report</b> of the company for FY11</li> </ul>
<b>Sr. Manager Strategy &amp; analytics</b>	<p><i>Dec 12-Current</i> <span style="float: right;"><i>Angel Broking Pvt. Ltd, Mumbai.</i></span></p> <ul style="list-style-type: none"> <li>• <b>Angel Broking Pvt Ltd</b>–Initial training involved understanding business model of the company and its different departments like risk management , wealth management , compliance , KYC &amp; operations and suggesting ways to improve the current procedures and process that results in efficiencies of company, resulting in better performance of company in qualitative and quantitative terms .</li> <li>• <b>Reporting to Executive Director</b>-I report to <b>Executive Director</b>, provide him constructive suggestions with respect to the existing business models , process and policies of the company.</li> </ul> <p><b>My Job involves :</b></p> <ul style="list-style-type: none"> <li>• <b>Business modeling techniques</b> to measure the market size of broking Industry , using the same for determining regional potential of different zones of Angel</li> <li>• Using <b>financial modeling</b> to determine the feasibility of a city in terms of potential revenue and formulating strategies based on the conclusion drawn from the industry analysis , competitors’ analysis</li> <li>• Conceptualize, design and implement MIS reports as required by the Executive Director</li> <li>• Analyze MIS Data, obtain necessary clarifications in a proactive manner and highlight key conclusions</li> <li>• Coordinate with various HODs of the organization. Follow up business activities with functional heads</li> <li>• Making and collating reports and presentations as and when required</li> <li>• Follow-up and co-ordinate for projects and business reports with internal business heads and other clients.</li> <li>• Coordinating with wealth management teams involving cross selling of insurance products , mutual funds</li> <li>• Good understanding of broking industry , stock market and KYC process</li> <li>• To provide inputs on user industries, competition updates</li> <li>• To participate in monthly functional meetings</li> <li>• Support the strategic Project/ Strategic Management Process</li> <li>• Provide support on Internal Projects by Executive Director and ensure that critical deadlines are met and projects are completed</li> <li>• Support Executive Director in strategic and operational initiatives</li> <li>• Coordinating with B2B clients for business development and dealing with them</li> <li>• As required by the Executive Director, generate internal and external analytical data to enable formulation of strategy</li> </ul>

# YogeshKumar

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Associate Consultant	June 12-Nov 12	<b>IBM Consulting</b>
	• <b>IBM Global Business Services</b> –Worked as Associate Consultant under the SAP Finance and Control service line	
<b>RESEARCH PAPERS AND PROJECTS</b>		
Finance	• Created <b>investment portfolio</b> using two big companies i.e. Barclays capital and Bank of America & compared the performance of portfolio with the same of NYSE from 1987- 2011 using single Index model • <b>Financial statement analysis</b> of Ashok Leyland using financial ratio, trend analysis & compared with other	
Strategy & Marketing	• Retail Sector: Analyzed <b>Retail Sector in India</b> and performance of <b>Pantaloon Retail India ltd.</b> in the industry • <b>A study of the newspaper distribution system</b> :-Studied and analyzed the sales and distribution channel of <b>Deccan Chronicle</b> and <b>Mint newspapers</b> in Bangalore area and came up with the findings and observation	
Live Project	<b>Fullerene Solutions &amp; Services Pvt Ltd.(A-Startup)</b> • Associated with a newly <b>techno business consulting</b> organization as a <b>financial associate</b> for 3-4 months • Assisted in <b>financial modeling</b> of newly products to launch in the market as per clients needs and requirement	
<b>ACHIEVEMENTS</b>		
National Event	• Represented school in <b>National level science fair competition</b> , Delhi, 2004. Part of <b>team of 5 member</b> to present our scientific model of electricity generation using flyovers and showed the innovative skills	
Others	• An article published in <b>OUTLOOK magazine</b> for my academic excellence in XII CBSE class in 2006-2007 • Participated in a discussion for “ <b>Right To Education</b> ” on NDTV in 2009-10 with Kapil Sibal in support of RTE • Consistently <b>Ranked Among the Top 3</b> students in my schools from <b>6th class to 12th CBSE</b> board class	
<b>OTHER EXTRACURRICULARS</b>		
Leadership & Clubs	• <b>Captain</b> of section B for inter-section <b>Ice Breaker Gully Cricket</b> tournament for PGP1 held in 2010-11 • Member of a <b>Team</b> that made it to the <b>Final Round of Startup in 10k business plan</b> contest in 2010-11 • Member of <b>Hindi Shahitya Sabha(HSS) Society, SRCC</b> : Organized activities and events to promote Hindi • <b>Volunteered</b> at IIMB <b>Annual fest Unmaad 2011</b> for campus participants vertical to get new colleges for fest	
Sports & Interest	• Active member of <b>School Cricket Team</b> and represented the school at <b>Zonal Level</b> in 6th class in 1999-00 • Took <b>Active part in Yoga</b> in school time in 7th class and represented the school at <b>Zonal Level</b> in 2000-2001 • Got “ <b>A</b> ” <b>certificate in NCC</b> under the authority of Ministry of Defense ,Government of India, in 2002-2003	